



News Release
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**VIPAR HEAVY DUTY ADVANCES DISTRIBUTOR TECHNOLOGY
WITH LEADING EDGE HOSTED BUSINESS SYSTEM SOLUTION**

Program with AutoPower provides enhanced connectivity and reduced I.T. costs

Crystal Lake, IL –[VIPAR Heavy Duty](#) has invested heavily in advanced technology to help its stockholders work more efficiently. In the past few years, through their partnership with technology provider [AutoPower](#), an increasing number of VIPAR Heavy Duty distributors are utilizing a hosted warehouse management system that helps automate many operational functions such as accounting and inventory management. Utilizing the AutoPower business system software platform as the backbone, the hosted solution utilizes remote servers to provide enhanced connectivity, reduced I.T. costs and the ability for multiple branch locations to be connected in real-time.

Ogburn's Truck Parts, with headquarters in Ft. Worth, Texas, became a customer of AutoPower in 1997 even before they joined VIPAR Heavy Duty in 2001. Tom Ogburn, president of Ogburn's Truck Parts, says he's always appreciated the fact that AutoPower has "customized their software program to meet our needs."

Two years ago Ogburn's Truck Parts transitioned to a hosted system. The company's 10 locations are now connected utilizing AutoPower software which gives the company access to real-time inventory look up. By utilizing remote servers, hosted by VIPAR Heavy Duty, the company's investment in hardware has been dramatically reduced and Ogburn says the transition to a hosted system has been virtually "seamless" with no data security issues. With the upgrade to the hosted system and the installation of T-1 lines, Ogburn Truck Parts has experienced improved response times among its branches.

Frey Heavy Duty has five locations in western New York, and Gary Courtwright, a principal/owner in the company says they are also longtime AutoPower customers. He says Frey Heavy Duty has always appreciated the flexibility and customization of AutoPower's software solutions.

The company, a member of VIPAR Heavy Duty, used to have a server located at their branch in Buffalo. "When the server crashed on Labor Day weekend of 2007, we discovered our back-up tapes were blank," said Courtwright. "We came out of that difficult situation with the help of AutoPower." Courtwright says the Buffalo server is gone and the company is now utilizes the hosted solution through AutoPower.



"Our company has not had any problems using a remote server," explained Courtwright. "We know our data is safe."

Courtwright says Frey Heavy Duty appreciates the ability to see "real-time" inventory across their five locations which has helped them greatly in balancing inventory. In addition, Courtwright says he appreciates having remote access to the system from anywhere. "I frequently enter the system from home using a laptop," he explained.

"The core business of our stockholders is selling parts," explained Steve Crowley, president, VIPAR Heavy Duty. "Our innovative technology solutions are all focused on enhancing their ability to most efficiently get the right part to their customers. We are pleased that seven of our stockholders have adopted the hosted solution among their 27 locations. We expect the adoption rate for this innovative solution will continue to accelerate as distributors seek to change their often costly business systems."

The VIPAR Heavy Duty AutoPower hosted business system offers a customized solution for heavy duty distributors. The system features robust data security and any upgrades or maintenance issues are applied to any distributor who subscribes to the software. For more information on VIPAR Heavy Duty's hosted solution through AutoPower, visit www.vipar.com or email: info@vipar.com.

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About VIPAR Heavy Duty

VIPAR Heavy Duty is North America's leading network of independent aftermarket truck parts distributors. VIPAR Heavy Duty distributors serve the needs of their customers from over 500 locations across the United States, Canada, Puerto Rico, and Mexico. VIPAR Heavy Duty distributors are specialists who understand the demands of their local, regional, and national customers for quality parts and exceptional service. For more information, visit www.vipar.com.

About AutoPower

Established in 1978, AutoPower is the leader in providing "tailored to fit" integrated warehouse distribution business systems. AutoPower's next-generation solutions exceed the new levels of supply-chain efficiency demands on the automotive and heavy-duty aftermarket distributor. Based on decades of extensive industry experience our applications provide comprehensive powerful technologies that optimize effectiveness and improve profitability. Located in Lake Mary, Florida, AutoPower installations can be found throughout North America. For more information, visit www.autopower.com.

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