



*News Release*  
**FOR IMMEDIATE RELEASE**  
October 14, 2011

**VIPAR HEAVY DUTY ANNOUNCES  
AGREEMENT WITH MERITOR AFTERMARKET SERVICES**

*Program pairs VIPAR's leading edge technology solutions with  
Meritor's core logistics services to benefit suppliers worldwide*

**Crystal Lake, IL** –[VIPAR Heavy Duty](#) has announced a new program with Meritor Aftermarket Services, Troy, Mich., to offer third party logistics (3PL) services to the VIPAR Heavy Duty supplier community. Under the agreement, VIPAR Heavy Duty will work with Meritor's logistics operation to bring 3PL services to the group's approved suppliers. The new program will utilize VIPAR Heavy Duty's leading edge technology solutions to enable suppliers to take advantage of cost-saving 3PL services.

"Our supplier partners are looking for profitable growth, new market opportunities, and improved efficiencies," explained Chris Baer, vice president, VIPAR Heavy Duty. "We are excited to team up with Meritor Aftermarket Services. Our partnership allows us to address these needs and offer a new level of 'supplier solutions' as well as globalize our business model. Relationship innovation will drive our success in the future."

Meritor Aftermarket Services is a full-scale 3PL provider offering a number of core logistics competencies including packaging and kitting, material planning, warehousing, distribution, remanufacturing, customer support and consulting services. The partnership with VIPAR Heavy Duty offers suppliers with the opportunity to outsource part or all of their supply chain management functions with the industry's logistics expert.

"We have enjoyed a long and productive relationship with VIPAR Heavy Duty," said Craig Cartmill, general manager, worldwide aftermarket operations, Meritor. "Our business systems help our customers reduce costs by maximizing productivity while improving service levels. We are excited to enhance our services with VIPAR's technology and bring this program to an even larger audience through the VIPAR vendor community."

The new VIPAR Heavy Duty program with Meritor Aftermarket Services will enable suppliers to reach global customers through Meritor's distribution centers in China, India, Australia, United Kingdom, Belgium, Germany, Mexico and Brazil. Those locations are in addition to centers in the United States and Canada and six remanufacturing centers around the globe.



For more information on VIPAR Heavy Duty, visit [www.vipar.com](http://www.vipar.com) or email: [info@vipar.com](mailto:info@vipar.com).  
For more information on Meritor Aftermarket Services, visit [www.aftermarketservices.meritor.com](http://www.aftermarketservices.meritor.com) or email: Jason.Kraus@Meritor.com.

####

**Scan here for more information on VIPAR Heavy Duty:**

**Image attached:**

**About VIPAR Heavy Duty**

VIPAR Heavy Duty is North America's leading network of independent aftermarket truck parts distributors. VIPAR Heavy Duty distributors serve the needs of their customers from over 500 locations across the United States, Canada, Puerto Rico, and Mexico. VIPAR Heavy Duty distributors are specialists who understand the demands of their local, regional, and national customers for quality parts and exceptional service. For more information, visit [www.vipar.com](http://www.vipar.com).

**About Meritor, Inc.**

Meritor, Inc. is a leading global supplier of drivetrain, mobility, braking and aftermarket solutions for commercial vehicle and industrial markets. With more than a 100-year legacy of providing innovative products that offer superior performance, efficiency and reliability, the company serves commercial truck, trailer, off-highway, defense, specialty and aftermarket customers in more than 70 countries. Meritor is based in Troy, Mich., United States, and is made up of more than 11,000 diverse employees who apply their knowledge and skills in manufacturing facilities, engineering centers, joint ventures, distribution centers and global offices in 19 countries. Common stock is traded on the New York Stock Exchange under the ticker symbol MTOR.

**For Further Product Information, Contact:**

Jeff Paul  
Director of Marketing  
VIPAR Heavy Duty  
(815) 893-5965  
[jpaul@vipar.com](mailto:jpaul@vipar.com)

**For Further PR Information, Contact:**

Gary McCoy  
Public Relations Director  
The Marx Group  
(847) 622-7228  
[gmccoy@themarxgrp.com](mailto:gmccoy@themarxgrp.com)